



A match made in strategic partnerships heaven



## Hello!







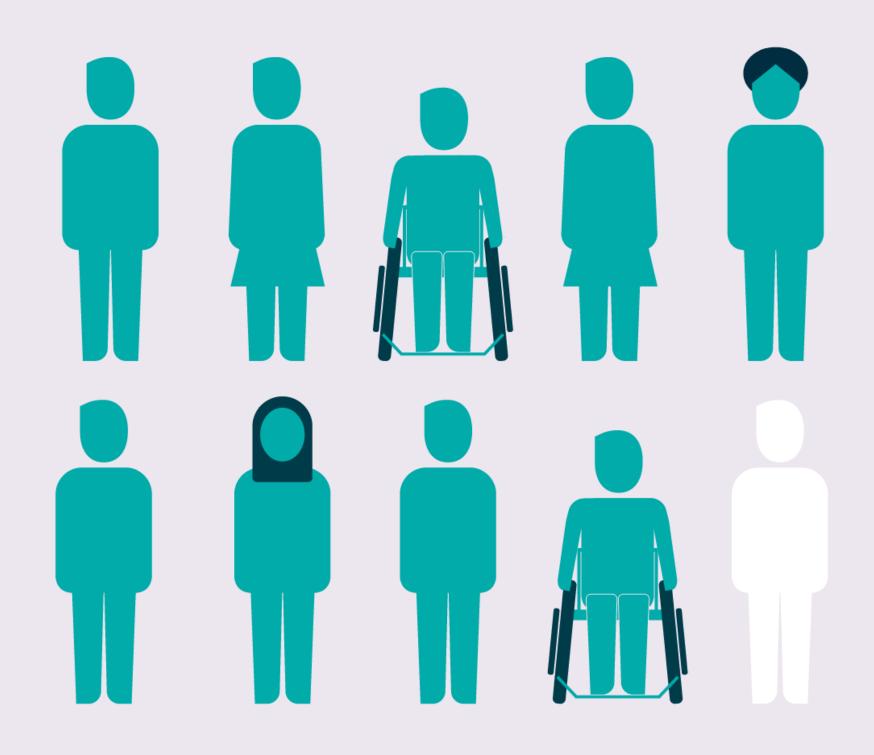


# But first, over to you...





## Bowel cancer is treatable and curable



Stage 1
Around 9 out of 10 will survive

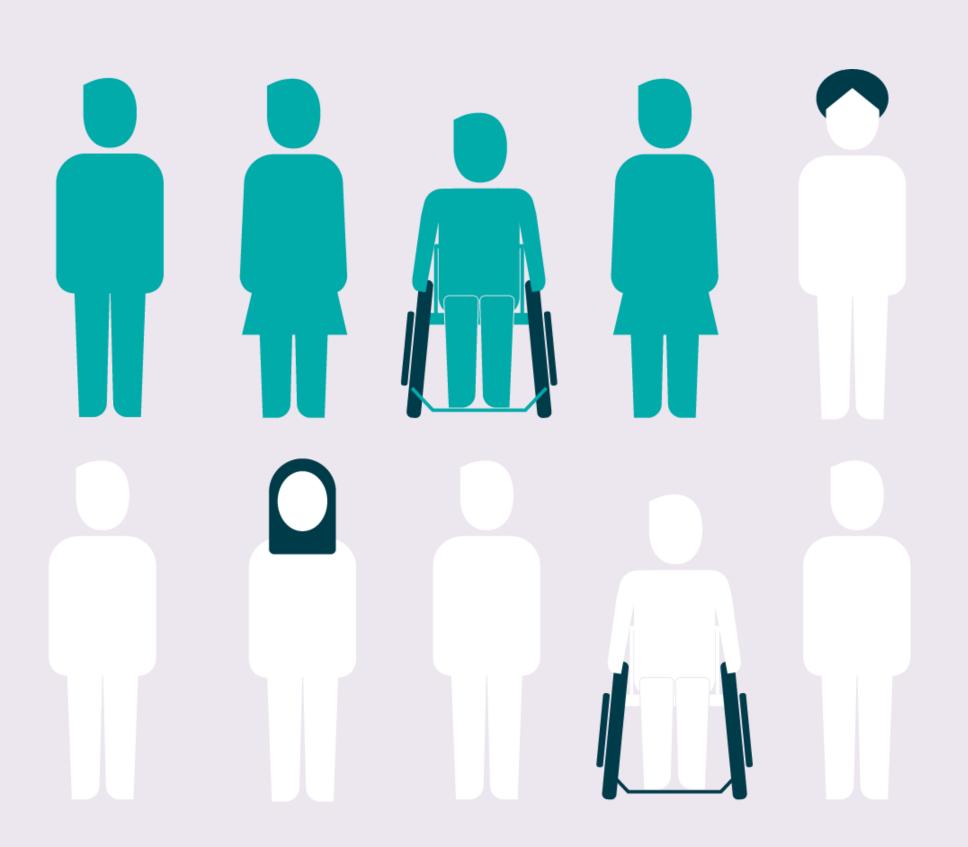


Stage 4
Around 1 out of 10 will survive





## Yet...



...only 4 in 10 people are diagnosed at the earliest stages.





## From #GetOnARoll to #GetComfortable





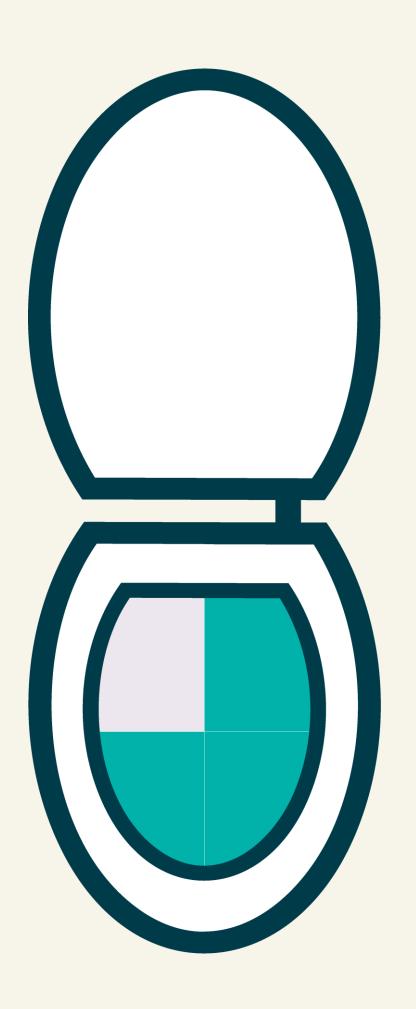
# As a nation, we are suffering from social constipation and avoid talking about and engaging with our bowel health

I just think it's a bit gross [to talk about toilet experiences] personally. Although...maybe it would be better to be more open about this stuff and reduce anxiety around it if things aren't as they should be.

- Woman, 29, South West

1 in 4

don't look back at their poo after going to the toilet

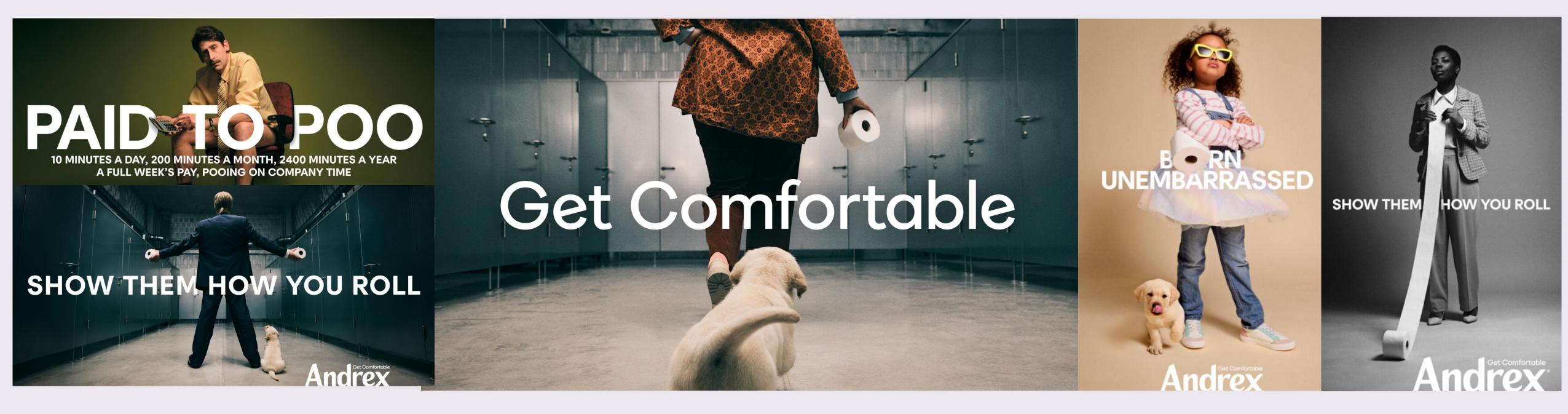






## Introducing GET COMFORTABLE.

Transforming Andrex from being about functionality, to being a brand with purpose and a point of view on the world.



Our Purpose: Andrex exists to improve intimate care for all

Our Mission: To help people confront their intimate wellness & adopt healthier hygiene habits

Our Brand Promise: To enable confidence from the bottom up





# **Bowel Cancer UK** strategy goals

#### Goal 4:

Support people to cope better with bowel cancer



#### Goal 1:

Increase awareness and understanding of bowel cancer





#### Goal 2:

Remove the barriers to people being diagnosed quickly, and at the earliest possible stage



Get the right treatment and care to every patient





# Our partnership ambition:

Get every person in the UK to have a healthier relationship with going to the toilet to help drive earlier diagnoses of bowel cancer







# £2.3m investment pledged over 3 years (2023 – 2025)

Creative, media & retail support



Packaging

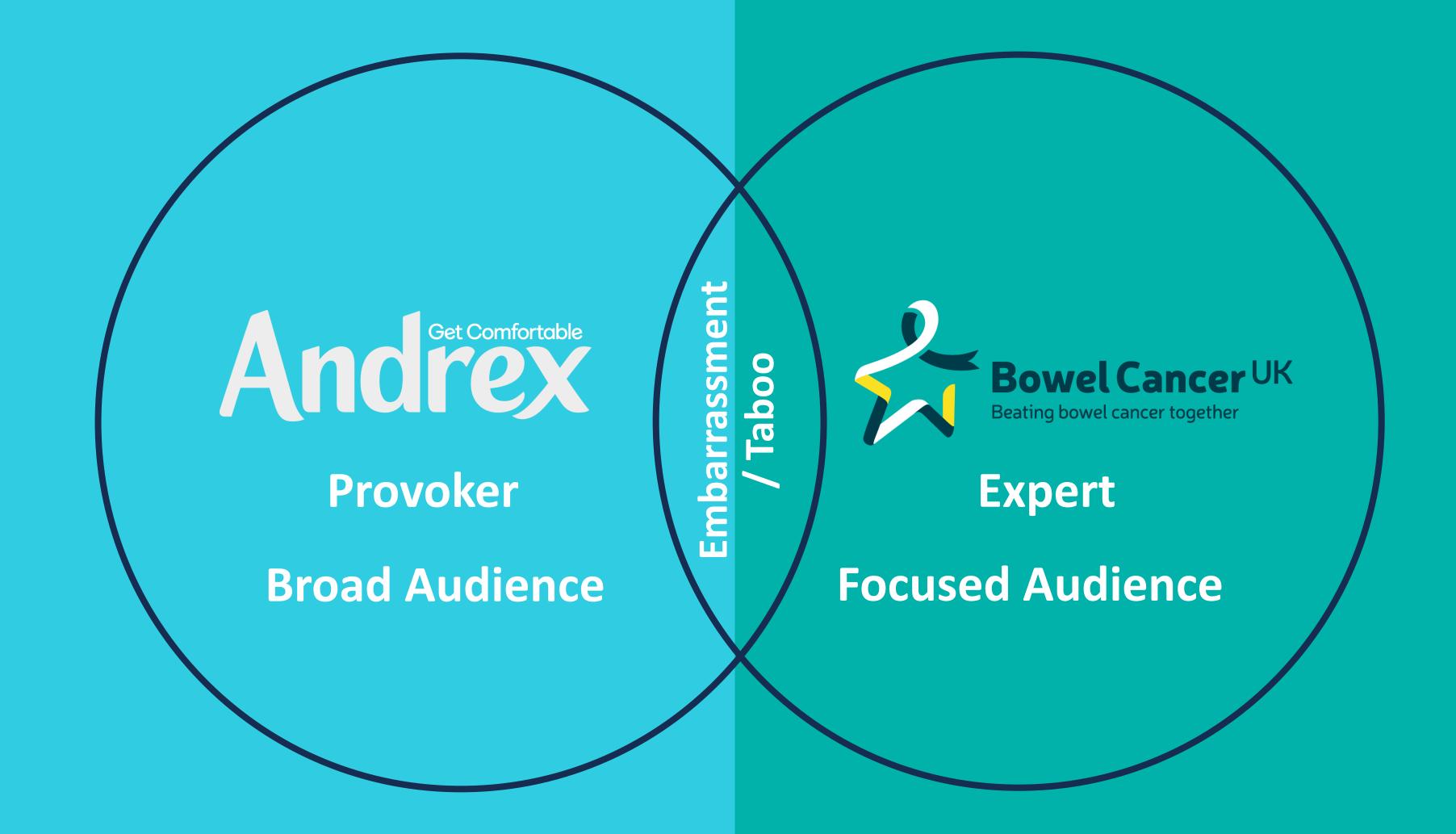


Donation (early diagnosis)













### Here's how it rolled out...

2022

Andrex joins our #GetOnARoll campaign

math Tuesday 21 June 2022

















### Here's how it rolled out...

2025



















It's early days, but we're changing the landscape already...

52%

of viewers intended to act, such as checking their poo or seeking online information after seeing the partnership launch

100M

packs per year, reaching 1 in 3 households,

- + 20million views of our activations
- + 10million people reached

Across the board increases for brand loyalty, perceptions and intent to purchase







9% increase in people reporting having spoken to the GP about blood in their poo



3-12% decrease in 'prefer not to say' answers in surveys about symptoms

5% improvement in being unable to name at least one symptom of bowel cancer

## What have we learnt along the way?



Barriers are stubborn blockers; this isn't a 'flash in the pan' partnership



Strong call to actions are needed to drive behaviour change



Limitations to awareness from pack as disposed of post purchase



Data and direct correlations is challenging & charity brand awareness isn't inevitable



Creative bravery isn't easy, showing up appropriately together can be tricky



Building trust and mutual appreciation is key –prioritise each other and grow together













"The partnership between Andrex and Bowel Cancer UK quite literally saved my life.

An educational meeting, that happened as a direct result of this collaboration, made me stand up to myself and get symptoms I had been ignoring for too long checked out.

I was diagnosed with Stage 2 bowel cancer.

I have since been through tough but successful operations and treatment. I am cancer free and here to tell my story. I can't bear to think about how different things might have been if it wasn't for that conversation. Thank you."





